



COMPANYBROCHURE

Your dedicated Partner for Commodity Business

2023



ABOUT SPYKE BV

A Commodity Trading Company



our **Professionalism**

At our company, we take pride in being professional in everything we do. We believe that professionalism is key to building trust with our clients and ensuring that we deliver high-quality work that meets their expectations. Our team is made up of experienced professionals who are dedicated to providing exceptional service and results. From our communication with clients to our project management approach, everything we do is focused on being professional and delivering results.

Creativity

Not only are we professional, but we are also a creative bunch. We believe that creativity is essential to standing out in a crowded marketplace and delivering innovative solutions to our clients. Our team is made up of individuals with diverse backgrounds and skill sets, allowing us to approach each project from a unique perspective. We encourage creativity in everything we do, whether it's brainstorming ideas or executing on a project.

WE ARE **Talented**

Finally, we pride ourselves on being a team of talented individuals. We believe that talent is what sets us apart from the competition, and we strive to attract and retain the best talent in the industry. Our team is made up of individuals with a wide range of skills, from graphic design to software development. We invest in our team's growth and development, providing them with the tools and resources they need to continue learning and improving their skills.

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WELCOME MESSAGE

SPYKE BV



We are absolutely delighted to extend a warm and enthusiastic welcome to you at SPYKE BV, a prominent commodity trading company. Our enthusiasm for trading commodities is matched only by our unwavering dedication to delivering unparalleled service to our cherished clients. Our seasoned team tirelessly works around the clock, ensuring that we remain at the forefront of market trends and fluctuations. This commitment empowers us with a competitive edge, enabling us to consistently maximize returns for our clients.

At SPYKE BV, our core values of transparency, integrity, and sustainability form the bedrock of our operations. We firmly believe that our continued success is deeply rooted in our ability to nurture enduring relationships with our clients and stakeholders, all built upon the pillars of trust, open communication, and shared values.

Our Management team is deeply committed to steering our organization towards a future characterized by growth and achievement. We eagerly anticipate the opportunity to collaborate with you in our collective journey towards realizing our shared goals and aspirations. Together, we will forge a path towards prosperity, sustainability, and excellence in the dynamic world of commodity trading.

> The Board of Directors SPYKE BV

Email: info@spyke-bv.nl Phone: +31 20 210 30 30

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Welcome Message



WHAT WE DO

SPYKE BV



OUR APPROACH Sourcing

At SPYKE BV Commodity Trading, our commitment to excellence is exemplified through our meticulous sourcing practices. Our approach to procurement is characterized by a relentless pursuit of quality, costefficiency, and client satisfaction.

We excel in identifying and partnering with both Tier-1 and Tier-2 suppliers globally, cultivating enduring and trust-based relationships. Our relentless pursuit of excellence propels us to continually expand our supplier network, diligently seeking out new and dependable sources to enhance our global reach.

Our primary objective is to secure the finest products at the most competitive market prices, ensuring unparalleled value for our clients. With SPYKE BV, you can be confident that our sourcing strategies are underpinned by unwavering dedication to quality, costeffectiveness, and meeting your every commodity trading need.

OUR IMPLEMENTATION Logistics

In today's dynamic geopolitical landscape, where conflicts can disrupt traditional shipping routes, the world of logistics is rarely straightforward. At SPYKE BV Commodity Trading, we specialize in navigating these complexities to ensure the seamless flow of your goods from point A to B.

Our expertise lies in finding the optimal trading routes that are not only cost-efficient but also highly reliable, meeting the demands of your esteemed customers. Our seasoned professionals boast strong connections with authorities, customs agencies, and global shipping companies, empowering us to overcome logistical challenges swiftly and efficiently. With SPYKE BV, you can trust us to handle your commodity trading logistics with precision and expertise, even in the face of geopolitical uncertainties.

OUR SUPPORT Consulting

SPYKE BV Commodity Trading prides itself on offering top-notch consulting services to address your unique needs and challenges in the world of commodity trading. Whether you're on the hunt for exceptional products, seeking improved trade finance options, exploring alternative shipping and transport methods, or in need of the right insurance coverage, we're ready to take on your challenges.

Our dedicated team of seasoned professionals excels at crafting tailor-made solutions that cater specifically to your requirements. With SPYKE BV, you have a trusted partner by your side, committed to providing expert guidance and support across all aspects of commodity trading. Count on us to help you navigate this complex landscape and achieve your trading objectives with confidence.

© 2023 SPYKE BV Company Profile What we do



OUR PRODUCTS

COMMODITIES



COMMODITIES AGRICULTURE

At SPYKE BV Commodity Trading, our expertise extends to a diverse range of agricultural products. We take pride in sourcing and supplying high-quality commodities to meet the demands of our clients. Our agricultural product offerings include staple crops like wheat, corn, soybeans, rapeseed, linseed, buckwheat, sugar and others. Additionally, we provide frozen meat options, including sheep and beef, as well as frozen vegetables.

With an extensive network of Tier-1 and Tier-2 suppliers, we have the privilege of offering top-grade products at competitive market prices, especially for larger quantities and revolving orders. Quality and price optimization are at the core of our commodity trading services, ensuring that our clients receive the best value in the market.

COMMODITES **METALS**

SPYKE BV Commodity Trading boasts a diverse array of products in the realm of ores, metals, precious metals, and rare earth metals. Our portfolio includes essential ores like iron and aluminum, enabling us to cater to various industrial needs.

In the metals category, we provide steel, aluminum, and copper, contributing to the foundations of various sectors. Moreover, we deal in precious metals such as gold, silver, platinum, and palladium, offering valuable investment opportunities.

For rare earth metals, our approach is demand-driven, ensuring flexibility and responsiveness to unique client requirements. SPYKE BV is your trusted partner for sourcing these vital resources, with a commitment to quality, reliability, and client satisfaction at the forefront of our commodity trading services.

COMMODITIES **ENERGY**

SPYKE BV Commodity Trading takes pride in its energy product offerings, which encompass both gas and oil. We operate with a strong commitment to ethical trading practices, ensuring that we do not supply energy products from countries under international embargo, nor do we purchase energy products from such nations.

Our extensive network includes Tier-1 and Tier-2 suppliers for gas and oil products. Thanks to our excellent contacts and long-standing relationships with key stakeholders, we are well-positioned to provide high-quality energy products at the most competitive market prices. This advantage is especially beneficial for clients seeking larger quantities or those engaged in revolving purchases. SPYKE BV is your reliable partner for sourcing top-tier energy commodities while upholding ethical and responsible trading principles.

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OUR MISSION & VISION

SPYKE BV



OUR FUTURE PLANS

In our forward-looking company, our future endeavors are centered on enhancing our internal workflows to meet the evolving requirements of our valued clients more effectively. We are dedicated to expanding our network by collaborating with highly qualified professionals and reputable financial institutions, concurrently broadening our supplier base across the globe. Our strategy includes the discovery of innovative and cost-effective sales channels, allowing us to boost sales volumes while upholding unwavering quality standards. Ultimately, our objective is to remain at the cutting edge of innovation in the realm of commodity trading, unwaveringly committed to delivering exceptional services that meet and exceed our clients' expectations, our esteemed clients.

OUR VALUES

At the heart of our company lie unwavering core values, foremost among them being an unyielding commitment to business ethics and the highest standards of professional integrity. We steadfastly champion fair trade practices, ensuring our clients' needs are not just met but exceeded through tailored solutions. These enduring values underpin our ability to forge robust, enduring partnerships with clients, while also earning us a well-deserved reputation for excellence within the dynamic realm of commodity trading. Our dedication to ethics, professionalism, and client-centricity is the cornerstone upon which our success and enduring relationships are built.

OUR MISSION

Commodity trading isn't just a business; it's our unwavering passion. Our mission revolves around delivering nothing but the finest agricultural products sourced from across the globe, always prioritizing prompt and efficient delivery to our clients. At our core, we stand as a beacon of trust in the physical soft commodities sector, guided by the principles of business ethics, professional integrity, and fair trade practices. Every day, we are resolutely committed to upholding these standards, ensuring that excellence remains our driving force and our clients' satisfaction our foremost objective.

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EPILOG SPYKE BV



In the dynamic world of commodity trading, SPYKE BV stands as a beacon of excellence. We are not just a company; we are your dedicated partner on the journey to trading success.

Our journey begins with the meticulous sourcing of products. At SPYKE BV, we understand the critical importance of securing high-quality commodities at the best possible prices. It's a commitment woven into the very fabric of our operations.

As a dedicated commodity trading company, we are equipped with highly trained professionals who are passionate about what they do. Our teams specialize in various areas, ensuring that every aspect of your commodity trading needs is met with expertise and precision.

Situated in the heart of Amsterdam, the Netherlands, we are strategically located in an international epicenter for commodity trading.

Amsterdam's reputation as a major hub for this industry is unparalleled, making it an ideal base for our operations. Furthermore, it's a major financial hub, specializing in trade finance, boasting excellent financial institutions that we collaborate with closely to serve your financial needs.

Our commitment to excellence extends beyond borders. With our extensive suite of services in the realm of commodity trading, we have forged an established network of major players around the world. These relationships have been nurtured over time and are a testament to our dedication to the industry.

At SPYKE BV, we firmly believe that we are your ideal partner for commodity trading endeavors. Whether you're a seasoned trader or just stepping into the world of commodities, we invite you to join us on this exciting journey. Collaborate with us, and together, we will navigate the complexities of commodity trading, seize opportunities, and achieve your trading objectives. SPYKE BV - where passion meets excellence, and partnerships yield success.



SPYKE BV Bachstraat 15 1077 GE Amsterdam The Netherlands

Email: info@spyke-bv.nl Phone: +31 20 210 30 30

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